



MANAGED AZURE CLOUD SERVICES

Why Managed Azure Cloud Services

The promise of cloud computing is extremely compelling. It can drive business transformation and deliver unprecedented flexibility and agility.

Azure, however, is constantly evolving with features regularly being released and updated, creating complexity that can be challenging to navigate. It is a powerful platform but navigating the many options, features and choices requires the guidance of a trusted, expert partner.

This is where Aptum can help, as we simplify the journey so that you can focus on your core business. With an extensive background in managing mission-critical infrastructure solutions for customers, we are well placed to advise on the best strategies to secure, scale and leverage the power of Azure.

We can manage the build of your Azure environment, the migration of your data and applications, and look after the ongoing management and optimization with the backing of a 24/7/365 team of experts keen to reduce complexity and risk.



Gold Cloud Platform
Gold Datacenter



Aptum Managed Azure Cloud Services is the partnership that will provide the stability, predictability and assurance you are looking for. We provide tools, resources and programs to support your journey of transformation, optimization and innovation.

Our three-tiered Managed Azure Cloud Services allows you to adapt services to meet your requirements.

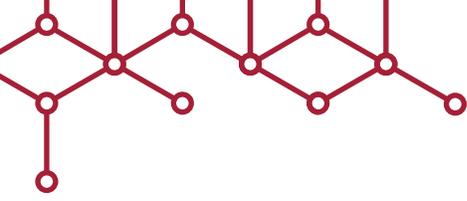
- Managed Azure Cloud Foundation Service** – For those companies which have the capacity and skills to operate on your own, you receive the straightforward platform support you need with the addition of assessments, Hybrid Cloud Manager (HCM), cost optimization tools and the ability to call on us as required for support. Additionally, our managed services are backed by a Microsoft Premier Support Agreement.
- Managed Azure Cloud Advanced Service** – For those companies which may not have the required resources (whether staff or skillsets) to optimally manage your cloud environment, monitoring, patching, backup, and system recovery are added to the Managed Azure Cloud Foundation Service to give you the peace of mind that we will support your virtual machines and infrastructure for you.
- Managed Azure Cloud Premium Service** – For those companies looking to offload cloud operations and continuous optimization to Aptum as your trusted IT partner and focus on your business and digital transformation. This is an enhancement to Managed Azure Cloud Advanced Service and builds further on what is offered at the Foundation and Advanced levels, inclusive of support of your virtual machines and containers at the operating system layer, and provides an enhanced monitoring service that includes remediation.

The flexibility of our service levels allows you to choose different service levels for your different environments.

Managed Azure Cloud Services Features



OFFERING	FOUNDATION	ADVANCED	PREMIUM
Cloud Marketplace Procurement	☑	☑	☑
Subscription Management and Cloud Billing Support	☑	☑	☑
Online Service Request Portal	☑	☑	☑
Cloud Platform Service Availability and Health Monitoring	☑	☑	☑
Cloud Cost Insights and Utilization Dashboard	☑	☑	☑
Cloud Advisory Services	☑	☑	☑
Cloud Health Check Assessment	☑	☑	☑
24x7 Escalation Management for Azure Platform	☑	☑	☑
Cost Optimization Assessment		☑	☑
Platform, Operating System (OS) & Services Monitoring		☑	☑
Patching and Update Management		☑	☑
Backup & System Recovery		☑	☑
Cloud Adoption Services Requests		☑	☑
24x7x365 Azure Services Technical Support		☑	☑
24x7x365 Cloud Operating System Support			☑
Workload Protection			☑
Cloud Security Insights			☑
Assigned Cloud Account Advisory Team			☑
SLA on Aptum Certified Solutions			☑
OS Management (enabling augmentation of your environment)			☑



Benefits

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Aptum takes on the responsibilities of managing the infrastructure, allowing you to focus on your customers, growing your business and maximizing your return on investment. In addition, there are many other benefits which include:

- **Faster and more reliable connections with lower latencies**

As a Microsoft connectivity provider, we can deliver hybrid infrastructure via Express Route, facilitating the transfer of data between on-premises systems and Azure which can result in significant cost savings.

- **Flexible, adaptable solutions and ability to meet fast growth**

Paired with a choice of additional services, you can adapt the level of management required for each of your Azure subscriptions. We will work with you to create the flexibility and reliability you need to operate and optimize your business.

Whether you've been in business for years or are a start-up company, Managed Azure Cloud Services will adapt to accommodate your business operations today and grow with you in the future.

- **Fast, secure and reliable solutions**

Our team of experts will tailor the solution to your needs using best practice recommendations that consider resiliency, security and performance. Configured to receive security and critical update alerts, our teams monitor your systems to detect and resolve problems early on, so you'll enjoy increased security and system uptime.

- **Budget friendly and cost efficient**

The management service is designed to scale with your business in the same way as your cloud infrastructure solution does. As a result, you will pay for management services only when the cloud services are active.

- **Personalized and direct contact with our team of experts**

You receive high quality service and flexibility through our white glove service. Our goal is to ensure efficient and effective collaboration for all our customers and hence you will have direct contact with our team of experts. You will not only receive the solutions you need, but these will be delivered the way you want.

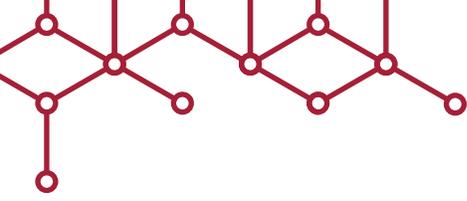
- **Increased security with our Identity Management System**

Aptum service passwords are automatically burned and rotated once viewed and we have the ability to audit administrator access at any time. Additionally, you can leverage private IP's on your solutions to limit the attack surface and still receive management services.

- **Protecting your critical data**

We will configure and monitor the completion of Azure backups thereby protecting your business-critical infrastructure, according to the backup schedule and retention policy required by your business for data protection and compliance purposes.





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TO LEARN MORE ABOUT HOW OUR SERVICES CAN HELP YOUR ORGANIZATION, PLEASE VISIT:

info@aptum.com

www.aptum.com

ABOUT APTUM TECHNOLOGIES

Aptum is a global hybrid multi-cloud managed service provider delivering complex and high-performance cloud solutions with an integrated secure network. Using its Data As Infrastructure™ approach, Aptum solves complex technology challenges with total solutions and tailored options that drive tangible business outcomes and maximize the value of its clients' technology investments. Aptum's cloud and global network solutions, underpinned with expert managed and professional services, offer genuine choice and adaptability with international reach spanning North America, Latin America, Europe and the United Kingdom. Aptum is a portfolio company of Digital Colony, a global investment firm dedicated to strategic opportunities in digital infrastructure. For more information, visit www.aptum.com.

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DATA SHEET: MANAGED AZURE CLOUD SERVICES

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